



Company Overview

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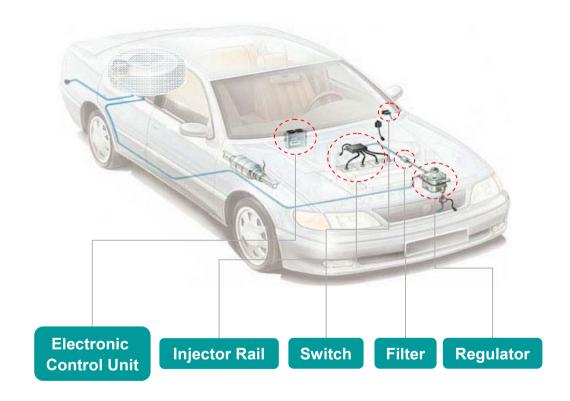
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Landi Renzo – World Leader in CNG and LPG Alternative Fuel Systems



Integrated Systems Producer



"Ready-to-go" systems marketed through:



- Car manufacturers (OEMs) ca. 50
- Aftermarket through distributors and installers ca. 750

Company Main Products

Electronic Control Unit





Switch



Injector Rail





Regulator





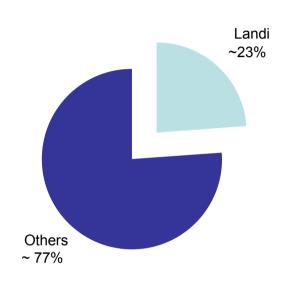






World Leader, Top 3 Player in All Key Markets combined with Global Presence mobility

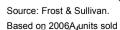
World Number 1 in a Fragmented Market



The Global Market

- Combined market share of top 3 around 50%
- Large number of smaller players
 - Compete on a local level
 - Less technologically advanced products
 - Focus on components, not systems







Presence in the Key Markets in 2006

Country	Position	Market Share	Market Size (% of total)	
Italy	#1	35%	7.5%	
Germany	#1 (CNG) #2 (LPG)	na 12%	4.0%	
Brazil	#3	20%	8.9%	
Pakistan	#1	49%	13.2%	
Russia	#2	18%	12.1%	
GLOBAL	#1	~23%	100%	

Global Presence with Local Footprint

Assembly, Testing and Packaging							
Italy	Brazil						
	Pakistan						
	Iran*						

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1H 2007 results

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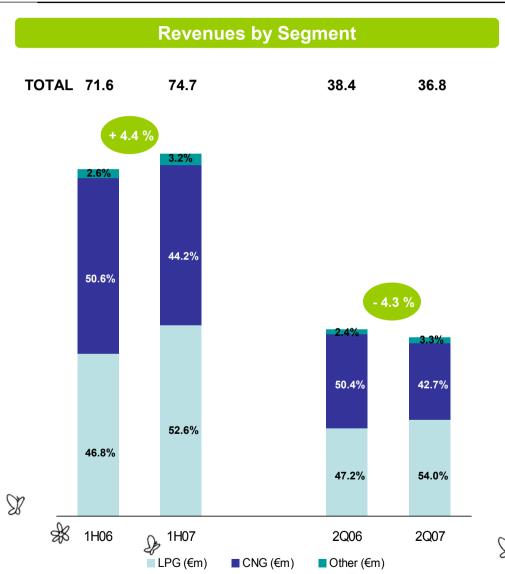


- 4.4% revenues growth to €74.7m (€71.6m in 1H 2006)
- 10.3% Ebitda growth to €17.1m (€15.5m in 1H 2006)
- 22.8% Ebitda margin (21.6% in 1H 2006)
- € 47.3m Net Financial Position
- Production started in Pakistan subsidiary in July

Eur ml	1H 2007		1H	2006	YoY Growth		
Revenues	74,7	100,0%	71,6	100,0%	4,4%		
Ebitda	17,1	22,8%	15,5	21,6%	10,3%		
Ebit	15,2	20,4%	14,1	19,7%	8,2%		



Revenues Breakdown by segment



- Volume growth on high value added products throughout the period
- Strong increase in LPG segment boosted by OEM partnerships and sales of high technology products
- CNG sales mainly driven by OEM partnership. Decreasing revenues on mature products
- Company revenues increased more than 15% on OEM penetration (47%) versus AM compared to 1H 2006 consolidating the company position in a fast growing segment



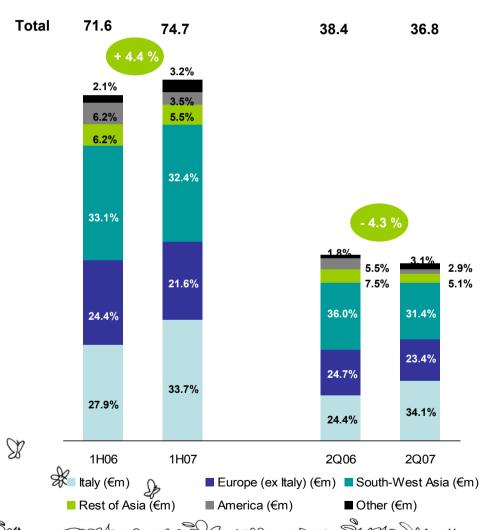


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Revenues Breakdown by geography

Revenues by Geography



- 26% increase in Italian revenues on LPG segment; Company market share in Italy rose from 29% to 34%
- 2,2% increase in South West Asia revenues, mainly driven by Turkey and Iran
- Increased revenues performance in East Europe (+18,2%) with a slow down of West Europe sales (-20,3%) in particular driven by a temporary market reduction in Germany

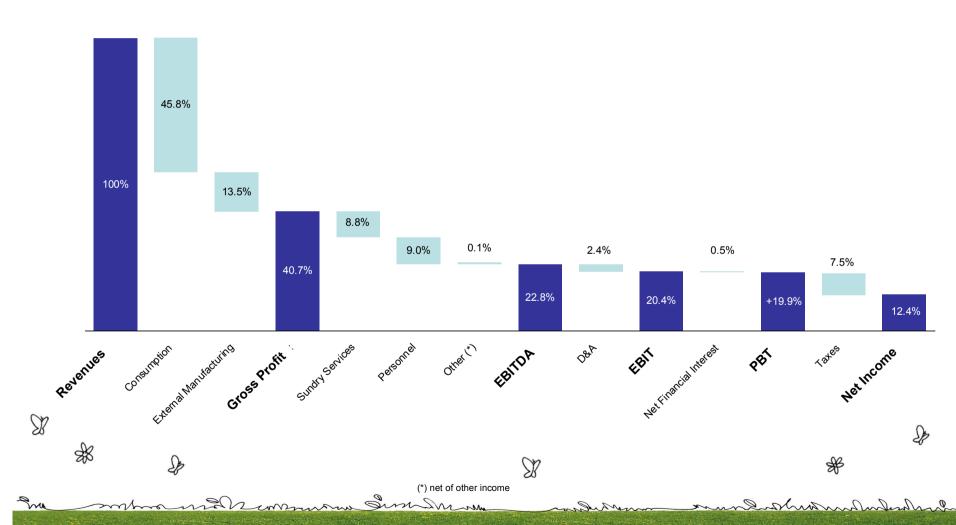




Lean Cost Structure

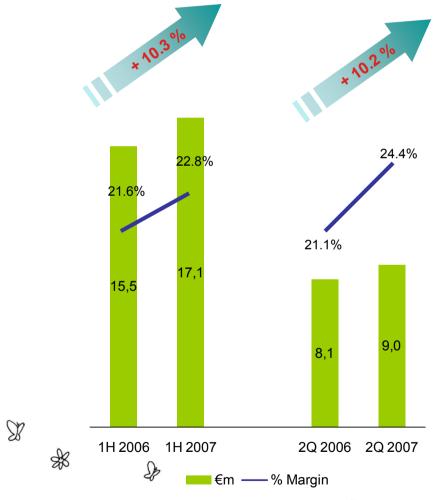


1H 2007 Cost Structure Reconciliation to Net Income - % of Revenues





Landi Renzo STRONG Ebitda



+10,3% increase in EBITDA, mainly driven by:

- pursuing of effective procurement strategies on electronic components
- cost reduction on external outsourced activities
- improvement on productivity on injectors manufacturing process





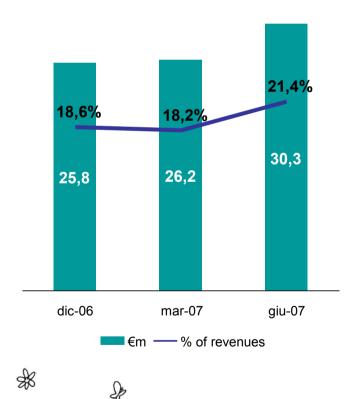


1H 2007: Strong control on working capital and financial position



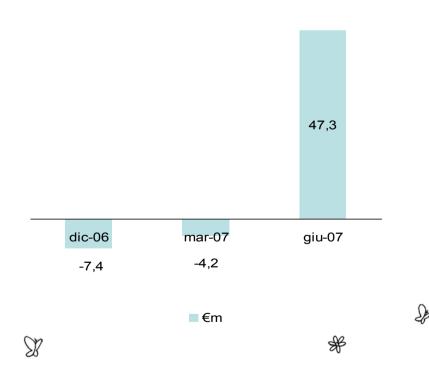
Net Working Capital

 Net working capital increased mainly due to inventory and receivables related to listing



Net Financial Position

 Net financial position reflects the proceeds of the IPO



Note: IFRS.

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2007 strategic outlook

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DRIVING TOWARDS A CLEANER ENVIRONMENT: A HEALTHIER FUTURE

Remain at the Forefront of Industry Innovation by Continuing Strong Investment in Research and Development

Continue to Adapt Business Model to Further Improve Efficiency

Exploit business opportunities in new and existing markets

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PRINCIPAL JUDGED GROWING DRIVERS

Increase of revenues in South West Asia driven by market expansion

Increase of revenues in South America driven by market expansion in Brazil, Colombia and Peru and increased penetration in that area through new distributors introduction in AM segment

Increase of revenues in West Europe driven by market expansion in Germany and increased penetration in that area through OEM partnership

Increase of revenues in Rest of Asia driven by increased market penetration in Indian LPG segment and Chinese OEM segment

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A clear EBITDA roadmap for 2H 2007

EBITDA margin expected in 2H 2007 will be in line with 1H 2007 results driven by

Increasing in Sales Revenues will be larger than related increase on fixed cost

Change on Geographical mix of revenues versus 1H largely compensated by manufacturing cost reduction due to:

- Pakistani manufacturing facilities start up (July 2007)
- Iranian manufacturing facilities start up (October 2007)
- Continuous cost reduction mainly focused on electronic components and outsourced activities















Landi Renzo decision model: Line of external growth evaluated

Increase of perimeter of supply

Expansion in new market segment

Increase penetration in existing market segment

LR Planning to apply the model

Target Price Definition

August 9th 2007 End 2007/1Q 2008

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Annexes

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Revenues Breakdown



Revenues Breakdown for Segment and Region (EUR ml)

	Eur ml	1H	2007	1H :	2006	Growth	2Q	2007	2Q	2006	Growth
	LPG	39.3	52.6%	33.5	46.8%	17.4%	19.9	54.0%	18.1	47.2%	9.5%
	CNG Other	33.0	44.2%	36.2	50.6%	-8.8%	15.7	42.7%	19.4	50.4%	-18.7%
	Other	2.4	3.2%	1.9	2.6%	27.0%	1.2	3.3%	1.0	2.4%	26.5%
C	Revenues	74.7	100.0%	71.6	100.0%	4.4%	36.8	100.0%	38.4	100.0%	-4.3%
	I taly	25.2	33.7%	20.0	27.9%	26.2%	12.5	34.1%	9.4	24.4%	33.5%
	Europe (ex Italy)	16.1	21.6%	17.5	24.4%	-7.5%	8.6	23.4%	9.5	24.7%	-9.2%
9	SW Asia	24.2	32.4%	23.7	33.1%	2.2%	11.5	31.4%	13.8	36.0%	-16.6%
	Rest of Asia	4.1	5.5%	4.5	6.2%	-7.6%	1.9	5.1%	2.9	7.5%	-35.1%
Ġ	America	2.6	3.5%	4.5	6.2%	-41.6%	1.1	2.9%	2.1	5.5%	-48.9%
	Other	2.4	3.2%	1.5	2.1%	59.0%	1.1	3.1%	0.7	1.8%	60.9%
	Revenues	74.7	100.0%	71.6	100.0%	4.4%	36.8	100.0%	38.4	100.0%	-4.3%
	4	8				28				20	

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Healthy Balance Sheet



	€m	1H 07	1Q 07	FY 2006
Cash & cash equivalent		56,5	12,9	9,8
rade receivables		31,3	27,4	21,4
nventory		35,2	31,7	32,2
Other receivables		9,7	8,1	7,6
	Current Assets	132,8	80,1	70,9
angible assets		13,7	25,9	25,5
ntagible assets		5,6	5,3	4,7
Other fixed assets		2,3	1,2	1,3
	Fixed Assets	21,6	32,5	31,5
	Total Assets	154,4	112,6	102,3
rade payables		38,3	31,6	27,6
Other liabilities		7,6	9,4	7,6
	Current Liabilities	46,0	41,0	35,3
otal debt		9,2	17,1	17,2
	Total Debt	9,2	17,1	17,2
Deferred tax liabilities		1,7	3,3	3,3
Severance fund		2,0	2,5	2,4
Other funds		0,1	0,6	0,6
	Total Non Current Liabilities	3,9	6,4	6,3
Shareholder's Equity		95,1	47,9	43,4
/linorities		0,2	0,1	0,2
	Total Equity	95,3	48,0	43,6
	Total Liabilities & Equity	154,4	112,6	102,3
let working capital		30,3	26,2	25,8
% on sales		21,4%	18,2%	18,6%
let invested capital		48,0	52,2	51,0
6 on sales		33,8%	36,4%	36,7%
let financial position		47,3	(4,2)	(7,4)

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Profit & Loss



€m	1H 2007	%	1H 2006	%	2Q 2007	%	2Q 2006	%
NET SALES	74,7		71,6		36,8		38,4	
Other Revenues & Income	0,4	0,6%	0,3	0,4%	0,4	1,1%	0,1	0,2%
Cost for raw materials consumables & goods								
and change in inventories	-34,2	-45,8%	-33,5	-46,8%	-16,1	-43,8%	-19,0	-49,5%
Costs for services & use of third parties assets	-16,7	-22,3%	-15,5	-21,7%	-9,0	-24,4%	-7,9	-20,7%
Personnel Costs	-6,8	-9,1%	-6,4	-9,0%	-3,0	-8,1%	-3,1	-8,0%
Other operating expenses	-0,4	-0,6%	-1,0	-1,3%	-0,2	-0,4%	-0,4	-1,0%
EBITDA	17,1	22,8%	15,5	21,6%	9,0	24,4%	8,1	21,1%
D&A	-1,8	-2,5%	-1,4	-1,9%	-1,1	-2,9%	-0,7	-1,9%
EBIT	15,2	20,4%	14,1	19,7%	7,9	21,5%	7,4	19,2%
Interest income / expenses	-0,4	-0,5%	0,1	0,2%	-0,3	-0,9%	0,1	0,2%
Profit before Tax	14,8	19,9%	14,2	19,8%	7,6	20,6%	7,5	19,4%
Taxes	-5,6	-7,5%	-5,0	-6,9%	-3,0	-8,2%	-2,2	-5,6%
Net Income	9,2	12,3%	9,2	12,9%	4,6	12,4%	5,3	13,8%
Minorities	0,0		0,0		0,0		0,1	
Net Group Income	9,2		9,2		4,6		5,2	
Basic Earnings per share (in Euros)	0,08		0,08		0,04		0,05	
Dilutes ernings per share (in Euros)	0,08		0,08		0,04		0,05	

Note: IFRS.

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