



## Annalisa STUPENENGO

### SUMMARY

Extensive international and cross segments experience (automotive, powertrain, agricultural/construction, commercial vehicle), multi-lingual/cultural with global 360 experience in Commercial, Product Development, Manufacturing, Quality , Supply chain and Purchasing, gained through roles of increasing importance and scope within Iveco Group ,CNH Industrial and FCA.

Experience in corporate and board management, startups, creation and management of international teams, infrastructures, systems around a common vision. I love to learn: I have a natural ability to pick up and absorb informations but I tend to challenge continuously myself to learn more to to keep myself on the cutting edge. Technology acquisition and their development and application is one way of doing that.

Ability to combine strategic broad view with hands on approach in the day-to-day performance: I can create alternatives ways to proceed, even facing with any given scenario, I can quickly spot the relevant patterns and issues.

I'm intrigued with the unique qualities of each person: I figured out how different people can work together productively thanks to experience

in relationship management with international stakeholders too.

I'm fascinated by ideas, and I'm able to find connections between seemingly disparate phenomena. I enjoy looking at the world from different perspectives , always searching for connections and different opportunities, becoming a powerful and creative brainstorming partner for entrepreneurs or Board willing to embrace this incumbent challenge moment.

Selected by Financial Times for 2019' 100 Most Influential Women in Engineering

Since April 2021 Prysmian independent Board member.

Ernesi 1978 Chairperson

Since January 2022 COO Iveco Group.

Since January 2019 CEO and Chairman of FPT Industrial.

Since June 2015, Brand President FPT Industrial and President Powertrain Product Segment and CEO of FPT Industrial Italia SpA; SFH Chongqing Vice Chairman.

Since September 2013 member of the Group Executive Council ; member of the Board of Directors of CNHI Italia SpA and member of the Board of Directors of Welltec International ApS since December 2015.



## IVECO GROUP CHIEF OPERATIONS OFFICER AND CHAIRMAN OF FPT INDUSTRIAL

Iveco Group is a global automotive leader active in the Commercial & Specialty Vehicles, Powertrain and related Financial Services.

IVG Operations include Manufacturing , Quality, Purchasing , Supply Chain, Parts and Energy and Health and Safety.

New proprietary lean manufacturing process – DOT- established for manufacturing and non manufacturing process; ePowertrain first totally carbon-neutral manufacturing site inaugurated, ESG targets set and in line with best in class industry; Parts depo footprint reviewed; Planning Operations in place included parts; 'Factory of the Future' program established; control tower and end 2 end logistic process in place; full sourcing strategy for direct and indirect lines reviewed with an extensive spending filter and zero based approached set.

The key success factor has been to establish a cross functional team capable to work on common targets with the aim to achieve the Group objectives; a well planed and trustful relationship with the whole supply chain allowed to mitigate the raw material and chips risk shortages, together with a well orchestrated logistic system, always looking for alternative solutions to keep the final delivery date.

## CHIEF EXECUTIVE OFFICER AND CHAIRMAN OF FPT INDUSTRIAL

FPT Industrial is the company of CNH Industrial dedicated to the development, production and sale of powertrains for On-Road, Off-Road, Marine and Power Generation applications.

The company employs some 9000 people on a worldwide basis, localized in 10 plants and 10 Research & Development centers. The existence of a sales and service network ensures the presence of FPT Industrial in more than 100 countries.

Main achievements:

During the turbulence created in the industry by the so called 'Diesel Gate', a full organizational turn around has been completed to create a customer centricity culture in a team developed and aligned on Brand and Technology strategic roadmap; full e-powertrain portfolio has been established, with a fully dedicated organization to develop, promote and sell the alternative solutions.

Brand positioning activity allowed 30 % net sales growth; more than double operating profit; more than 5 p.p increase on gross margin and operating profit.